

Union Station Foundation
Profit & Loss
 January through December 2017

	Jan - Dec 17
Ordinary Income/Expense	
Income	
Gift Shops Income	
Consignment	
Consignment	36.79
Total Consignment	36.79
Total Gift Shops Income	36.79
Program Service Revenue	
Admissions	
Admission	39,030.69
Volunteer	120.55
Admissions - Other	63,104.10
Total Admissions	102,255.34
Art Gallery	
Art Sales	8,199.75
Art Gallery - Other	4,641.24
Total Art Gallery	12,840.99
Daily Room Rentals	
Museums	140.00
Seasonal	0.00
Daily Room Rentals - Other	144,545.43
Total Daily Room Rentals	144,685.43
Gift Shop	
Accessories	149.24
Book	1,067.70
Book/DVD	716.94
Cards & Wrap	174.10
CARDS, WRAP & HOME OFFICE	32.35
CHRISTMAS	239.58
Consignment	224.35
Consignment Sales	184.44
FURNITURE	286.48
GARDEN	22.43
HALLOWEEN	42.78
Home Decor	1,954.26
Inventory	6.15
Jewelry	175.33
LOTIONS & POTIONS	1.63
Seasonal	229.33
Snacks	108.81
Souvenirs	8,279.21
Toys	185.04
46000 - Merchandise Sales	3,249.41
Gift Shop - Other	14,014.83
Total Gift Shop	31,344.39
Leases	76,744.00
Library	363.40
Memberships	
MEMBERSHIPS	1,041.79
Museums	600.55
Memberships - Other	2,535.00
Total Memberships	4,177.34
Total Program Service Revenue	372,410.89

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43400 · Direct Public Support	
Donation for Director's Salary	16,000.00
43450 · Individual Contributions	17,877.27
49000 · Fundraising	4,648.67
Total 43400 · Direct Public Support	38,525.94
46400 · Other Types of Income	
Interest Income	6,903.06
Total 46400 · Other Types of Income	6,903.06
Total Income	417,876.68
Cost of Goods Sold	
50000 · COGS	23,502.18
Total COGS	23,502.18
Gross Profit	394,374.50
Expense	
Program Service Expense	
Admissions	6,322.66
Art Gallery	11,250.03
Daily Room Rentals	7,283.77
Fundraising	852.02
Gift Shop	
Cash Over/Short	28.43
Consignment Commissions	965.22
Returned Deposit Items	20.00
51100 · Freight and Shipping Costs	179.30
59900 · POS Inventory Adjustments	-451.64
Gift Shop - Other	6,241.40
Total Gift Shop	6,982.71
Leases	65.50
Library	407.72
Volunteer Appreciation	1,951.98
Total Program Service Expense	35,116.39
65000 · Operations	
Compensation	
Payroll Expenses	
Payroll Tax Expense	39,031.90
Salaries and Wages	
Allocated Salaries	-37,851.66
Salaries and Wages - Other	327,857.13
Total Salaries and Wages	290,005.47
Total Payroll Expenses	329,037.37
Total Compensation	329,037.37
Facility	
Maintenance Contracts	21,566.09
Maintenance Repairs	10,024.44
Maintenance Supplies	8,663.54

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Utilities	
Garbage - Waste Management	2,983.65
Telephone - T-Mobile	1,978.48
Water - Ogden City	1,540.51
Total Utilities	6,502.64
Total Facility	46,756.71
Office	
Balancing Adjustments	0.00
Bank Fees	4,854.59
Donations Given	1.00
Entertainment	725.40
Insurance	16,292.69
Internet	2,231.47
Late fees	117.00
Personal Property	367.85
Postage - General	230.21
Sales Tax Paid (Reimbursed)	841.20
Staff Appreciation	37.52
60920 · Business Registration Fees	545.00
62110 · Accounting and Legal Fees	11,830.00
62150 · Contract Services	4,882.98
65010 · Books, Subscriptions, Reference	2,126.00
65040 · Office Supplies	8,647.71
65150 · Memberships and Dues	771.40
65170 · Staff Development	285.00
66900 · Reconciliation Discrepancies	-13.15
68300 · Travel and Meetings	304.81
Office - Other	124.57
Total Office	55,203.25
Total 65000 · Operations	430,997.33
Total Expense	466,113.72
Net Ordinary Income	-71,739.22
Other Income/Expense	
Other Income	
52500 · Purchase Discounts	35.88
70600 · Unrealized Gains and Losses	-20,884.58
82000 · Grant/Project Income	
Ogden City Util Assist FY17	1,683.07
821302 · Gun Museum - Darwin's Projects	221.25
821505 · Heritage Fest 2015	0.00
821602 · School Tour Devel. II - Powell	10,000.00
821605 · Weber County Works RAMP	-715.00
821605A · Weber County Wrks UT Humanities	100.00
821605B · WeberCntyWrks-UT Humanities2017	2,700.00
821606 · Collections Security - RAMP	20,000.00
821608 · UT State Funds FY17	50,000.00
821609 · We Dig Hist Digit. - UT ArtsMus	2,400.00
821610 · Jazz at the Station 2016-17	497.00
821611 · We Dig History! Utah Humanities	500.00
821612 · Annual Fund Drive 2016	1,000.00
821701 · Museum Expenses 2017-Neal Fnd	2,000.00
821702A · Heritage Fest 2017 - Eccles	10,000.00
821702B · Heritage fest 2017 - RAMP	12,000.00
821702C · Heritage Fest 2017 - Dee	5,000.00
821703 · Fountain Accident Repair	2,871.45
821704 · WWII Exhibit - RAMP	25,000.00
821705 · Collections Upgrades - RAMP	9,644.00
821706 · Guns - The Jonathan Browning	1,820.00

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821707 · Car Museum Signage	1,615.00
821708A · Jazz at the Station - RAMP	2,000.00
821708B · Jazz Donations 2017-18	684.94
821709A · Book Festival - RAMP	2,000.00
821709B · Book Fest -Ogden City Arts	2,000.00
821710 · Summer Saturdays - RAMPFreeDays	4,000.00
821712 · State of UT Funds FY18	50,000.00
821714 · Val A Browning Operations 2017	10,000.00
821715 · Browning Firearms 1911 Display	2,000.00
821716 · Annual Fund Drive 2017	17,500.00
821717 · We Dig History Phase III	20,000.00
Total 82000 · Grant/Project Income	268,521.71
820001 · Volunteer Account	141.06
Total Other Income	247,814.07
Other Expense	
80000 · Ask My Accountant	28.69
92000 · Grant/ Project Expenditures	
921302 · Gun Museum - Darwins Projects	0.00
921307 · Library	0.00
921504 · Staff Benefits	1,840.80
921602 · School TourDevel. II - Powell	14,699.16
921603 · Ogden Heritage Festival 2016	440.00
921605 · Weber County Works	31,361.63
921605A · Weber County Wrks UT Humanities	2,800.00
921605B · WeberCntyWrks-UT Humanities2017	650.00
921606 · Collections Security - RAMP	59,196.36
921608 · UT State Funds FY17	46,035.84
921609 · We Dig History! Digitization	6,077.00
921610 · Jazz at the Station 2016-17	400.00
921611 · We Dig History! UT Humanities	3,185.00
921612 · Annual Fund Drive 2016	2,144.68
921702A · Heritage Fest 2017 - Eccles	10,740.18
921702B · Heritage Fest 2017 - RAMP	10,840.35
921702C · Heritage Fest 2017 - Dee	1,250.00
921703 · Fountian Repair Exp.	2,871.45
921707 · Car Museum Signage	1,569.12
921708 · Jazz at the Station 17/18-RAMP	2,100.00
921709 · Book Festival - RAMP	5,579.67
921710 · Summer Saturdays RAMP Free Days	210.00
921711 · Gun Museum Expense - Darwin	1,618.25
921712 · State of UT Funds FY/18	49,635.61
921713 · Holiday Fun Day Activity	540.85
Total 92000 · Grant/ Project Expenditures	255,785.95
920001 · Volunteer Account Expenses	1,610.97
Total Other Expense	257,425.61
Net Other Income	-9,611.54
Net Income	-81,350.76