

**Union Station Foundation**  
**Profit & Loss**  
 January through December 2018

	Jan - Dec 18
Ordinary Income/Expense	
Income	
Gift Shop Income	
Merchandise Sales	
Souvenirs	39.00
Total Merchandise Sales	39.00
Merchandise Sales_1	
Souvenirs	72.15
Total Merchandise Sales_1	72.15
Total Gift Shop Income	111.15
Program Service Revenue	
Admissions	
Admission	16,671.84
Admissions - Other	1,145.60
Total Admissions	17,817.44
Art Gallery	
Art Sales	1,700.00
Art Gallery - Other	10,418.37
Total Art Gallery	12,118.37
Daily Room Rentals	
Museums	101.21
Daily Room Rentals - Other	41,013.04
Total Daily Room Rentals	41,114.25
Gift Shop	
Book	122.87
Book/DVD	600.74
Consignment	8.00
Home Decor	101.00
Souvenirs	2,683.55
Toys	122.00
46000 · Merchandise Sales	190.52
Gift Shop - Other	3,033.46
Total Gift Shop	6,862.14
Leases	10,400.00
Library	90.00
Memberships	
MEMBERSHIPS	899.98
Total Memberships	899.98
Total Program Service Revenue	89,302.18
43400 · Direct Public Support	
CFC Contributions	712.51
Donation for Director's Salary	16,000.00
43450 · Individual Contributions	14,890.15
43475 · Gala Income	67,410.65
43476 · Golf Tournament Income	490.35
49000 · Fundraising	46,056.51
43400 · Direct Public Support - Other	54,500.00
Total 43400 · Direct Public Support	200,060.17

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46400 · Other Types of Income	
Interest Income	726.35
46430 · Miscellaneous Revenue	0.00
46400 · Other Types of Income - Other	930.68
	1,657.03
Total 46400 · Other Types of Income	1,657.03
Total Income	291,130.53
Cost of Goods Sold	
50000 · COGS	-8,219.15
Total COGS	-8,219.15
Gross Profit	299,349.68
Expense	
Program Service Expense	
Admissions	1,037.19
Art Gallery	5,512.33
Daily Room Rentals	696.59
Fundraising	48,274.34
Gift Shop	
Cash Over/Short	-274.27
Gift Shop - Other	616.22
Total Gift Shop	341.95
Library	105.52
Memberships	435.00
Volunteer Appreciation	1,038.05
Total Program Service Expense	57,440.97
65000 · Operations	
Advertising	1,489.53
Compensation	
Payroll Expenses	
Benefits	2,300.00
Payroll Tax Expense	13,067.96
Salaries and Wages	
Allocated Salaries	-1,239.75
Salaries and Wages - Other	143,832.17
Total Salaries and Wages	142,592.42
Total Payroll Expenses	157,960.38
Total Compensation	157,960.38
Facility	
Maintenance Contracts	2,726.54
Maintenance Repairs	2,098.27
Maintenance Supplies	1,853.04
Utilities	
Garbage - Waste Management	1,874.99
Telephone - T-Mobile	1,598.98
Water - Ogden City	3,408.71
Total Utilities	6,882.68
Total Facility	13,560.53
Mileage	269.00

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<b>Office</b>	
Bank Fees	2,903.16
Donations Given	1,000.00
Insurance	14,294.24
Internet	1,283.30
Late fees	220.00
Personal Property	13.76
Postage - General	190.85
Sales Tax Paid (Reimbursed)	237.81
Staff Appreciation	143.87
60920 · Business Registration Fees	200.00
62110 · Accounting and Legal Fees	1,168.47
62150 · Contract Services	2,217.49
65010 · Books, Subscriptions, Reference	99.95
65040 · Office Supplies	-952.20
65150 · Memberships and Dues	1,368.00
66900 · Reconciliation Discrepancies	-0.53
68300 · Travel and Meetings	2,101.29
Office - Other	688.00
<b>Total Office</b>	27,177.46
<b>Total 65000 · Operations</b>	200,456.90
<b>Total Expense</b>	257,897.87
<b>Net Ordinary Income</b>	41,451.81
<b>Other Income/Expense</b>	
<b>Other Income</b>	
82000 · Grant/Project Income	
821508 · Jazz at the Station 2015-10	0.00
821510 · Hostlers Marketing Grant RAMP	200.00
821605 · Weber County Works RAMP	715.00
821703 · Fountain Accident Repair	5,000.00
821708A · Jazz at the Station - RAMP	1,065.00
821708B · Jazz Donations 2017-18	2,950.00
821709A · Book Festival - RAMP	2,000.00
821712 · State of UT Funds FY18	105,000.00
821716 · Annual Fund Drive 2017	1,650.00
821800 · Heritage Fest 2018-Dee	5,000.00
821801 · Heritage Fest 2018-Eccles	15,000.00
821802 · RAMP Summer Saturday's 2018	14,000.00
821803 · Central Pacific Railway Project	5,000.00
82000 · Grant/Project Income - Other	24,115.00
<b>Total 82000 · Grant/Project Income</b>	181,695.00
<b>Total Other Income</b>	181,695.00
<b>Other Expense</b>	
92000 · Grant/ Project Expenditures	
921504 · Staff Benefits	2,400.00
921511 · Sign Repair/Replacement	282.76
921601 · Museum Expenses 2016	840.00
921602 · School TourDevel. II - Powell	1,239.75
921606 · Collections Security - RAMP	2,120.44
921704 · WWII Exhibit - RAMP	24,260.41
921705 · Collecctons Upgrades - RAMP	8,857.62
921708 · Jazz at the Station 17/18-RAMP	4,200.00
921711 · Gun Museum Expense - Darwin	264.41
921712 · State of UT Funds FY/18	90,707.74
921717 · We Dig History Phase III	2,130.16
921801 · Heritage Fest 2018 - Eccles	20,482.22
921802 · Speaking Volumes	1,845.76

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Accrual Basis

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921811 · Music at the Rails- RAMP	400.00
92000 · Grant/ Project Expenditures - Other	84.60
<b>Total 92000 · Grant/ Project Expenditures</b>	<b>160,115.87</b>
920001 · Volunteer Account Expenses	52.93
<b>Total Other Expense</b>	<b>160,168.80</b>
<b>Net Other Income</b>	<b>21,526.20</b>
<b>Net Income</b>	<b>62,978.01</b>